

SALES AND PRICE ACTIVITY (SFH Homes)
Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted

January-25 State/Region/County	Median Sold Price of Existing Single-Family Homes					Sales	
	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
CA SFH (SAAR)	\$838,850	\$861,020	\$789,480	-2.6%	6.3%	-10.0%	-1.9%
CA Condo/Townhomes	\$649,000	\$664,560	\$630,000	-2.3%	3.0%	-22.4%	2.1%
Los Angeles Metropolitan Area	\$820,000	\$815,500	\$750,000	0.6%	9.3%	-24.2%	1.4%
Central Coast	\$1,060,000	\$995,000	\$926,000	6.5%	14.5%	-20.3%	8.3%
Central Valley	\$480,000	\$492,000	\$460,000	-2.4%	4.3%	-20.2%	1.1%
Far North	\$400,000	\$369,500	\$361,500	8.3%	10.7%	-22.0%	-11.0%
Inland Empire	\$600,000	\$594,950	\$559,280	0.8%	7.3%	-21.1%	-3.6%
S.F. Bay Area	\$1,125,000	\$1,200,000	\$1,100,000	-6.3%	2.3%	-33.8%	0.2%
Southern California	\$850,500	\$850,000	\$790,000	0.1%	7.7%	-23.2%	1.8%
S.F. Bay Area	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Alameda	\$1,150,000	\$1,180,000	\$1,103,000	-2.5%	4.3%	-43.6%	1.3%
Contra Costa	\$785,000	\$875,000	\$770,000	-10.3%	1.9%	-34.3%	-12.3%
Marin	\$1,332,500	\$1,558,000	\$1,524,500	-14.5%	-12.6%	-53.2%	-10.3%
Napa	\$917,500	\$880,000	\$989,500	4.3%	-7.3%	-39.7%	29.4%
San Francisco	\$1,432,500	\$1,530,000	\$1,530,000	-6.4%	-6.4%	-9.0%	31.2%
San Mateo	\$1,960,000	\$1,844,500	\$1,975,000	6.3%	-0.8%	-30.1%	14.2%
Santa Clara	\$1,840,000	\$1,810,000	\$1,710,440	1.7%	7.6%	-32.5%	4.6%
Solano	\$565,000	\$570,000	\$575,000	-0.9%	-1.7%	-28.3%	-8.9%
Sonoma	\$811,470	\$859,500	\$829,900	-5.6%	-2.2%	-24.3%	-0.6%
Southern California	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Imperial	\$386,750	\$381,000	\$380,000	1.5%	1.8%	-42.9%	-31.4%
Los Angeles	\$886,400	\$912,370	\$833,000	-2.8%	6.4%	-28.0%	0.9%
Orange	\$1,430,000	\$1,362,000	\$1,320,000	5.0%	8.3%	-20.3%	12.8%
Riverside	\$645,000	\$624,790	\$600,000	3.2%	7.5%	-19.3%	3.0%
San Bernardino	\$505,000	\$490,950	\$460,000	2.9%	9.8%	-26.7%	-13.5%
San Diego	\$1,030,000	\$975,000	\$925,000	5.6%	11.4%	-18.3%	4.6%
Ventura	\$875,000	\$895,000	\$870,000	-2.2%	0.6%	-25.0%	4.5%
Central Coast	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Monterey	\$965,000	\$932,000	\$825,000	3.5%	17.0%	-7.3%	36.6%
San Luis Obispo	\$920,000	\$930,000	\$910,000	-1.1%	1.1%	-25.3%	-5.0%
Santa Barbara	\$1,550,010	\$1,275,000	\$1,280,000	21.6%	21.1%	-27.7%	-7.8%
Santa Cruz	\$1,199,500	\$1,255,000	\$1,190,000	-4.4%	0.8%	-19.0%	23.6%
Central Valley	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Fresno	\$426,690	\$420,570	\$406,000	1.5%	5.1%	-16.5%	-3.3%
Glenn	\$327,500	\$420,000	\$349,000	-22.0%	-6.2%	-20.0%	33.3%
Kern	\$390,000	\$405,500	\$375,000	-3.8%	4.0%	-10.9%	-4.2%
Kings	\$365,990	\$372,200	\$365,000	-1.7%	0.3%	-39.6%	-40.8%
Madera	\$441,940	\$430,000	\$466,080	2.8%	-5.2%	-15.8%	11.6%
Merced	\$415,000	\$425,000	\$380,000	-2.4%	9.2%	-16.2%	-6.6%
Placer	\$650,000	\$639,480	\$620,000	1.6%	4.8%	-28.6%	1.2%

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Sacramento	\$540,000	\$545,000	\$515,000	-0.9%	4.9%	-20.8%	11.3%
San Benito	\$777,500	\$830,000	\$760,000	-6.3%	2.3%	-20.0%	-6.7%
San Joaquin	\$510,000	\$535,000	\$530,000	-4.7%	-3.8%	-15.0%	2.0%
Stanislaus	\$460,000	\$462,750	\$450,000	-0.6%	2.2%	-30.3%	-9.2%
Tulare	\$371,900	\$380,990	\$349,000	-2.4%	6.6%	-19.1%	5.0%
Far North	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Butte	\$443,000	\$426,500	\$390,000	3.9%	13.6%	-13.5%	10.3%
Lassen	\$231,000	\$237,000	\$229,000	-2.5%	0.9%	100.0%	157.1%
Plumas	\$450,000	\$359,000	\$363,620	25.3%	23.8%	111.1%	11.8%
Shasta	\$405,000	\$355,000	\$395,000	14.1%	2.5%	-34.7%	-25.3%
Siskiyou	\$303,000	\$365,000	\$329,000	-17.0%	-7.9%	-32.1%	0.0%
Tehama	\$337,450	\$326,000	\$340,000	3.5%	-0.7%	-26.3%	-46.2%
Trinity	\$442,500	\$337,500	\$402,500	31.1%	9.9%	-62.5%	50.0%
Other Counties in California	Jan-25	Dec-24	Jan-24	Price MTM% Chg	Price YTY% Chg	Sales MTM% Chg	Sales YTY% Chg
Amador	\$437,000	\$445,000	\$444,500	-1.8%	-1.7%	-42.9%	-47.4%
Calaveras	\$449,500	\$510,000	\$434,500	-11.9%	3.5%	6.1%	18.2%
Del Norte	\$385,500	\$384,950	\$295,000	0.1%	30.7%	-44.4%	11.1%
El Dorado	\$615,000	\$723,000	\$650,000	-14.9%	-5.4%	-13.5%	12.6%
Humboldt	\$407,500	\$426,680	\$410,000	-4.5%	-0.6%	-44.8%	-1.9%
Lake	\$340,000	\$373,000	\$325,000	-8.8%	4.6%	-32.7%	-17.8%
Mariposa	\$650,000	\$510,000	\$431,500	27.5%	50.6%	-76.5%	-66.7%
Mendocino	\$498,000	\$507,500	\$494,000	-1.9%	0.8%	-36.4%	-33.3%
Mono	\$485,000	\$600,000	\$1,304,500	-19.2%	-62.8%	40.0%	250.0%
Nevada	\$525,000	\$541,200	\$525,000	-3.0%	0.0%	-17.9%	-8.0%
Sutter	\$405,000	\$481,080	\$435,000	-15.8%	-6.9%	-28.8%	2.8%
Tuolumne	\$364,000	\$410,000	\$360,750	-11.2%	0.9%	-2.0%	-20.0%
Yolo	\$600,000	\$610,000	\$600,360	-1.6%	-0.1%	0.0%	-27.6%
Yuba	\$441,000	\$441,000	\$455,000	0.0%	-3.1%	-8.0%	0.0%

Note: The MLS median price and sales data in the table below are generated from a survey of more than 90 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.

Los Angeles Metropolitan Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

250.0%

Inland Empire includes Riverside and San Bernardino

Note: "r" = revised

Scheduled Date for Press Release:

01/16/25