

**Price per Square Foot & Sales to List Ratio (Condo & Townhomes)**  
**Regional/ Sales Data and Condo Sales Data Not Seasonally Adjusted**

<b>January-25</b>	<b>Price per Square Foot</b>			<b>Sales Price to List Price Ratio</b>		
<b>State/Region/County</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
CA Condo/Townhomes	\$553	\$555	\$553	98.4%	98.4%	99.0%
Los Angeles Metropolitan Area	\$518	\$524	\$519	98.8%	98.8%	99.2%
Central Coast	\$566	\$560	\$649	97.7%	98.3%	99.7%
Central Valley	\$274	\$283	\$277	97.0%	97.6%	99.1%
Far North	\$204	\$207	\$196	94.7%	98.4%	94.7%
Inland Empire	\$374	\$357	\$348	97.4%	97.8%	97.7%
S.F. Bay Area	\$659	\$657	\$648	98.1%	98.0%	98.3%
Southern California	\$544	\$540	\$547	98.8%	98.6%	99.3%
<b>S.F. Bay Area</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
Alameda	\$581	\$591	\$593	98.1%	98.3%	99.2%
Contra Costa	\$496	\$477	\$495	98.5%	97.8%	98.8%
Marin	\$527	\$557	\$543	96.8%	97.6%	98.0%
Napa	\$703	\$514	\$404	95.8%	94.7%	97.3%
San Francisco	\$939	\$946	\$959	96.9%	96.8%	93.7%

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San Mateo	\$805	\$781	\$778	98.2%	97.1%	97.1%
Santa Clara	\$739	\$741	\$702	100.0%	100.0%	99.4%
Solano	\$345	\$382	\$332	96.3%	98.6%	98.3%
Sonoma	\$421	\$404	\$425	97.7%	99.6%	99.6%
<b>Southern California</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
Imperial	\$202	\$311	\$196	98.7%	98.4%	95.6%
Los Angeles	\$514	\$518	\$512	99.3%	99.1%	99.8%
Orange	\$635	\$629	\$611	98.8%	99.1%	100.0%
Riverside	\$347	\$344	\$333	96.6%	97.1%	96.6%
San Bernardino	\$387	\$353	\$348	98.9%	98.3%	98.6%
San Diego	\$597	\$586	\$597	98.8%	98.4%	99.5%
Ventura	\$493	\$493	\$498	98.4%	99.2%	98.4%
<b>Central Coast</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
Monterey	\$568	\$676	\$575	100.0%	97.2%	96.8%
San Luis Obispo	\$546	\$501	\$550	97.4%	98.1%	100.0%

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Santa Barbara	\$416	\$493	\$731	96.8%	100.0%	100.0%
Santa Cruz	\$710	\$624	\$696	99.0%	95.1%	97.3%
<b>Central Valley</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
Fresno	\$222	\$206	\$219	98.1%	94.1%	98.9%
Glenn	NA	NA	NA	NA	NA	NA
Kern	\$191	\$197	\$191	97.5%	98.9%	100.0%
Kings	NA	NA	NA	NA	NA	NA
Madera	NA	\$206	NA	NA	89.2%	NA
Merced	\$234	\$247	NA	91.0%	94.8%	NA
Placer	\$311	\$339	\$371	95.8%	97.7%	99.4%
Sacramento	\$296	\$293	\$287	96.8%	97.6%	98.2%
San Benito	\$326	\$344	NA	NA	97.6%	NA
San Joaquin	\$245	\$279	\$264	91.6%	97.4%	98.6%
Stanislaus	\$249	\$225	\$299	98.2%	99.5%	100.0%
Tulare	\$236	NA	\$197	100.0%	NA	100.9%

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<b>Far North</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
Butte	\$239	\$272	\$197	100.4%	97.9%	94.5%
Lassen	NA	NA	NA	NA	NA	NA
Plumas	\$31	\$222	\$187	87.8%	93.8%	87.6%
Shasta	\$212	NA	\$213	89.1%	NA	102.3%
Siskiyou	\$165	\$197	\$193	93.6%	100.0%	91.4%
Tehama	NA	NA	NA	NA	NA	NA
Trinity	NA	NA	NA	NA	NA	NA
<b>Other Counties in California</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>	<b>Jan-25</b>	<b>Dec-24</b>	<b>Jan-24</b>
Amador	\$280	\$118	NA	100.8%	68.7%	NA
Calaveras	\$238	\$389	\$380	95.0%	96.1%	100.4%
Del Norte	\$75	\$162	\$205	66.4%	84.6%	NA
El Dorado	\$341	\$404	\$532	93.8%	94.1%	93.7%
Humboldt	NA	NA	\$409	NA	NA	96.1%
Lake	\$147	NA	\$197	100.0%	NA	96.8%

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Mariposa	NA	\$1,313	NA	NA	94.3%	NA
Mendocino	\$174	NA	\$349	94.4%	NA	100.3%
Mono	NA	NA	NA	NA	NA	NA
Nevada	\$284	\$264	NA	98.9%	95.7%	NA
Sutter	\$216	\$197	\$243	100.0%	97.2%	93.2%
Tuolumne	NA	\$252	NA	NA	99.2%	NA
Yolo	\$362	\$371	\$313	96.3%	99.4%	98.8%
Yuba	\$241	NA	\$184	94.4%	NA	103.7%

*Note: The MLS median price and sales data in the table below are generated from a survey of more than 75 associations of REALTORS® throughout the state, and represent statistics of existing single-family detached homes only. sales data are not adjusted to account for seasonal factors that can influence home sales. Movements in sales prices should not be interpreted as changes in the cost of a standard home. Median prices can be influenced by changes in cost, as well as changes in the characteristics and the size of homes sold. Due to the low sales volume in some areas, median price changes may exhibit unusual fluctuation.*

Greater Los Angeles Area is a 5- region that includes Los Angeles , Orange , Riverside , San Bernardino , and Ventura

S.F. Bay Area has been redefined to include the following counties: Alameda, Contra Costa, Marin, Napa, San Francisco, San Mateo, Santa Clara, Solano, and Sonoma

Inland Empire includes Riverside and San Bernardino

**Note: "r" = revised**

**Scheduled Date for Press Release:**

01/16/25