# Robert S. Salcido

#### 407 N. Broadway, STE. 19 Redondo Beach , CA, 90277 (408) 707-0313 rsalcido@gmail.com

## Summary

Realtor with 14 years of experience practicing real estate on a part-time basis.

## **Employment History**

**RS Broker Real Estate**, Redondo Beach, California *Broker/Owner*, January 2009 - Present

- Represent buyers and sellers
- Advise clients on market conditions
- Negotiate short sales and foreclosures
- Manage properties and Airbnb listings

**Coldwell Banker**, San Jose, California *Broker Associate*, August 2007 - January 2009

- Followed-up on leads to procure new clients
- Assisted in-house sales agents
- Participated in Coldwell Banker training and development programs

#### Assist-2-Sell

Sales Agent, June 2005 - August 2007

- Represented buyers and sellers
- Coordinated a high volume of transactions
- Prepared comparable property reports

## Education

#### San Diego State University

Bachelor's Degree, Graduated December 2000

- B.S. Degree, Management Information Technology
- CA Real Estate Broker License (CalDRE# 01501419)

# **Professional Skills**

Information Technology Water Quality Specialist

### Languages

English Spanish